ETF2700/ETF5970 Mathematics for Business

Lecture 7

Monash Business School, Monash University, Australia

Outline

Last week:

- Functions of multiple variables
- Partial differentiation
- Slope of an iso curve

This week:

- Unconstrained optimisation: Two variables
- Lagrange method for constrained maximisation

Derivative: Functions of one variable

$$f'(x) = \lim_{\Delta o 0} rac{f(x + \Delta) - f(x)}{\Delta}$$

Rewrite the expression without Δ in the denominator
Plug in Δ = 0

Partial Derivative: Functions of two variables

$$f_x(x, y) = \lim_{\Delta \to 0} \frac{f(x + \Delta, y) - f(x, y)}{\Delta}$$
$$f_y(x, y) = \lim_{\Delta \to 0} \frac{f(x, y + \Delta) - f(x, y)}{\Delta}$$

Treat *y* as constant: f(x, y) = g(x), f_x(x, y) = g'(x).
Treat *x* as constant: f(x, y) = h(y), f_y(x, y) = h'(y).

Partial Derivative: Functions of three Variables

$$\begin{split} f'_x(x,y,\lambda) &= \lim_{\Delta \to 0} \frac{f(x+\Delta,y,\lambda) - f(x,y,\lambda)}{\Delta} \\ f'_y(x,y,\lambda) &= \lim_{\Delta \to 0} \frac{f(x,y+\Delta,\lambda) - f(x,y,\lambda)}{\Delta} \\ f'_\lambda(x,y,\lambda) &= \lim_{\Delta \to 0} \frac{f(x,y,\lambda+\Delta) - f(x,y,\lambda)}{\Delta} \end{split}$$

Partial derivative w.r.t. x

Treat *y* and λ as constants:

 $f(x, y, \lambda) = g(x), \quad f_x(x, y, \lambda) = g'(x)$

Similar for $f_y(x, y, \lambda)$ and $f_\lambda(x, y, \lambda)$

Stationary point: Functions of one variable

First-order condition: Point *x* is a stationary point of f(x), $x \in (a, b)$, if f'(x) = 0

- The optimal point of *f*, if exists, is the stationary point.
- Convex/concave function *f*:

stationarity = minimum/maximum

• Quadratic function $f(x) = ax^2 + bx + c$ ($a \neq 0$)

$$f'(x) = 2ax + b = 0 \quad \Rightarrow \quad x = -\frac{b}{2a}$$

Stationary point: Functions of two variables

First-order condition: (x, y) is a stationary point of f(x, y), for $(x, y) \in D$, if

$$f_x(x,y) = 0, \quad f_y(x,y) = 0$$

Let *D* be an open set, and end points are excluded
 Assume that the optimal value of *f* exists
 Optimality ⇒ Stationarity

Example The function *f* is defined for $x, y \in (-\infty, \infty)$ by

$$f(x, y) = -2x^2 - 2xy - 2y^2 + 36x + 42y - 158$$

Use the power rule and sum/subtraction rule

$$f_x(x, y) = -4x - 2y - 0 + 36 + 0 - 0 = -4x - 2y + 36$$

$$f_y(x, y) = -0 - 2x - 4y + 0 + 42 - 0 = -2x - 4y + 42$$

Solve the system

$$f_x(x,y) = 0$$
 \Leftrightarrow $4x + 2y = 36$
 $f_y(x,y) = 0$ \Leftrightarrow $2x + 4y = 42$

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Example

The function f(x, y) is defined for $x, y \in (-\infty, \infty)$ by

$$f(x, y) = -2x^2 - 2xy - 2y^2 + 36x + 42y - 158$$

Solve the system by Cramer's Rule

$$f_x(x, y) = 0$$
 \Leftrightarrow $4x + 2y = 36$
 $f_y(x, y) = 0$ \Leftrightarrow $2x + 4y = 42$

we have x = 5 and y = 8.

The stationary point of f(x, y) is (5, 8).

If f(x, y) has a maximum value, then (5, 8) is the maximum point.

An economic example: Production

Consider a Cobb-Douglas production function

$$f(L, K) = K^{1/2}L^{1/4}, \quad L, K > 0$$

L is the labor input

- *K* is the capital input
- f(L, K) is the total production

Net Profit

- Price per unit of output is 12 thousand dollars
- Cost (or rental) per unit of capital is 1.2 thousand dollars

■ Wage rate (cost per unit of labor) is 0.6 thousand dollars Net profit function of *L* and *K* is

$$\begin{split} \pi(L,K) = & 12 \cdot f(L,K) - 0.6L - 1.2K \\ = & 12K^{1/2}L^{1/4} - 0.6L - 1.2K \\ \end{split}$$

Net profit function of *L* and *K*

$$\pi(L,K) = 12K^{1/2}L^{1/4} - 0.6L - 1.2K$$

The partial derivatives are

$$\pi_L(L,K) = 12K^{\frac{1}{2}} \cdot \frac{1}{4}L^{\frac{1}{4}-1} - 0.6 - 0 = 3K^{\frac{1}{2}}L^{-\frac{3}{4}} - 0.6$$
$$\pi_K(L,K) = 12 \cdot \frac{1}{2}K^{\frac{1}{2}-1}L^{\frac{1}{4}} - 0 - 1.2 = 6K^{-\frac{1}{2}}L^{\frac{1}{4}} - 1.2$$

Solve the system

$$\begin{array}{ll} \pi_L(L,K) = 0 \\ \pi_K(L,K) = 0 \end{array} \Leftrightarrow \begin{array}{l} 3K^{\frac{1}{2}}L^{-\frac{3}{4}} = 0.6 \\ 6K^{-\frac{1}{2}}L^{\frac{1}{4}} = 1.2 \end{array}$$

Solve the linear equations: 1st Equation $\div 2nd$ Equation

$$\frac{3K^{\frac{1}{2}}L^{-\frac{3}{4}}}{6K^{-\frac{1}{2}}L^{\frac{1}{4}}} = \frac{0.6}{1.2} \Leftrightarrow \frac{K}{2L} = \frac{1}{2} \Leftrightarrow K = L$$

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Substitute K = L back into the first partial derivative equ:

$$3L^{1/2}L^{-3/4} = 0.6 \iff 3L^{-1/4} = 0.6$$

Therefore, $L = (0.6/3)^{-4} = 5^4 = 625$ and then K = L = 625.

- assume the maximum point exists
- the maximum point is the stationary point
- we have only one stationary point (L, K) = (625, 625)

Maximum point

Therefore, the maximum point is (L, K) = (625, 625), and the maximum net profit is $\pi(625, 625) = 375$ thousand dollars.

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Budget constraint

At the maximum point (L, K) = (625, 625), the total cost equals to

 $0.6L + 1.2K = 0.6 \times 625 + 1.2 \times 625 = 1125$

What if the budget is not enough to cover the cost?

Linear constraint

We assume $0.6L + 1.2K \le b$, where *b* is the budget (in \$K).

Let us say, we only have a budget of b = 900 thousand dollars.

Optimisation with a budget constraint Maximise $\pi(L, K) = 12K^{1/2}L^{1/4} - 0.6L - 1.2K$ subject to $0.6L + 1.2K \le 900$, for L, K > 0.

- It is NOT a linear programming problem.
- Let us assume there is an optimal solution.

Stationarity \neq Optimality

Note that we can rewrite our problem as: maximise the net profit function

$$\pi(L,K) = 12K^{1/2}L^{1/4} - 0.6L - 1.2K, \text{ for } (L,K) \in D$$

where $D = \{(L, K) : 0.6L + 1.2K \le 900, L, K > 0\}$

- Stationary point (L, K) = (625, 625) is outside the domain
- The optimal point is not stationary: *D* is not an open set

The domain D is not an open set

Any point on the straight line satisfies the constraint.

$$D = \{(L, K) : 0.6L + 1.2K \le 900, L, K > 0\}$$



An easier formulation

- Assume that the optimal solution exists
- At the maximum point (*L*, *K*), the entire budget will be exhausted. Why?
- The physical constraint L, K > 0 can be ignored.

Maximise $\pi(L, K) = 12K^{1/2}L^{1/4} - 0.6L - 1.2K$ subject to 0.6L + 1.2K = 900, for L, K > 0.

Why is the maximum point on the line of entire budget IF there is an optimal point (L^*, K^*) that is below the entire budget: $0.6L^* + 1.2K^* < 900$. Let's define the interior of the feasible region:

$$D^{\circ} = \{(L, K) : 0.6L + 1.2K < 900, L, K > 0\},\$$

which is an open set. It is obvious that

$$\pi(L^*,K^*) = \max_{(L,K)\in D^\circ} \pi(L,K).$$

There comes a contradiction due to the former "IF"

- As D° is an open set, the optimal point (L^*, K^*) must be a stationary point.
- However, the only stationary point is (L, K) = (625, 625), which is outside the domain *D*.
- Thus, the optimal point (*L**, *K**) has to be on the boundary.

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Add a variable: Lagrange multiplier λ

■ Initially, we want to maximise

$$\pi(L,K) = 12K^{1/2}L^{1/4} - 0.6L - 1.2K,$$

subject to 0.6L + 1.2K = 900, for L, K > 0.

The Lagrange multiplier method introduces a new variable λ and defines a new function:

$$f(L, K, \lambda) = \pi(L, K) + \lambda(900 - 0.6L - 1.2K),$$

which is called the Lagrangian.

■ Maximisation of π(L, K) subject to a budget constraint becomes a maximisation of f(L, K, λ) on an extended domain: L, K > 0 and λ ∈ (-∞, ∞).

Lagrange method

Maximise

$$\begin{split} f(L,K,\lambda) = & 12K^{1/2}L^{1/4} - 0.6L - 1.2K \\ & + \lambda(900 - 0.6L - 1.2K), \quad (L,K,\lambda) \in D' \end{split}$$

where $D' = \{(L, K, \lambda) : L, K > 0, \lambda \in (-\infty, \infty)\}.$

- *D*′ is open: Optimal point is the stationary point
- Derive stationary point via the 1st-order conditions:

$$f_L(L,K,\lambda) = 0, \quad f_K(L,K,\lambda) = 0, \quad f_\lambda(L,K,\lambda) = 0$$

Solve first-order conditions

$$\begin{split} f(L,K,\lambda) &= \pi(L,K) + \lambda(900 - 0.6L - 1.2K) \\ f_L(L,K,\lambda) &= \pi_L(L,K) - 0.6\lambda = 3K^{\frac{1}{2}}L^{-\frac{3}{4}} - 0.6 - 0.6\lambda \\ f_K(L,K,\lambda) &= \pi_K(L,K) - 1.2\lambda = 6K^{-\frac{1}{2}}L^{\frac{1}{4}} - 1.2 - 1.2\lambda \\ f_\lambda(L,K,\lambda) &= 900 - 0.6L - 1.2K \end{split}$$

Solutions to first-order conditions

$$\begin{cases} f_L(L, K, \lambda) = 0 \\ f_K(L, K, \lambda) = 0 \\ f_\lambda(L, K, \lambda) = 0 \end{cases} \Leftrightarrow \begin{cases} 3K^{\frac{1}{2}}L^{-\frac{3}{4}} = 0.6(1+\lambda) \\ 6K^{-\frac{1}{2}}L^{\frac{1}{4}} = 1.2(1+\lambda) \\ 0.6L + 1.2K = 900 \end{cases}$$

■ First equation ÷ Second equation

$$\frac{3K^{\frac{1}{2}}L^{-\frac{3}{4}}}{6K^{-\frac{1}{2}}L^{\frac{1}{4}}} = \frac{0.6(1+\lambda)}{1.2(1+\lambda)} \iff \frac{K}{2L} = \frac{1}{2} \iff K = L$$

• Substitute K = L into the third equation

$$0.6L + 1.2L = 900, \quad L = \frac{900}{1.8} = 500$$

• Therefore, K = L = 500

Optimal solution with budget b = 900The maximum point is (L, K) = (500, 500) and the maximum net profit is $\pi(500, 500) = 12 \cdot (500)^{3/4} - 900 \approx 368.85$ \$K.

With any other budget $b \in (0, 1125)$

It can be shown that the maximum point is $(L, K) = (\frac{5}{9}b, \frac{5}{9}b)$ and the maximum net profit is

$$\pi_*(b) = \pi\left(rac{5}{9}b,rac{5}{9}b
ight) = 12\cdot\left(rac{5}{9}b
ight)^{3/4} - b$$

Increase budget

For one unit increase of the budget, the increase of net profit will be approximated by the derivative of π_{*}(b):

$$\pi'_{*}(b) = 12 \cdot \frac{3}{4} \left(\frac{5}{9}b\right)^{3/4-1} \cdot \frac{5}{9} - 1 = 5 \cdot \left(\frac{5}{9}b\right)^{-1/4} - 1$$

- So $\pi'_*(900) = 5 \cdot (500)^{-1/4} 1 \approx 0.0574$
- If the budget increases from 900 by 1 unit, the max net profit will approximately increase by 0.0574 units.

Lagrange multiplier as the derivative of net profit

Recall our first-order conditions (with b = 900):

$$\begin{cases} f_L(L, K, \lambda) = 0 \\ f_K(L, K, \lambda) = 0 \\ f_\lambda(L, K, \lambda) = 0 \end{cases} \Leftrightarrow \begin{cases} 3K^{\frac{1}{2}}L^{-\frac{3}{4}} = 0.6(1+\lambda) \\ 6K^{-\frac{1}{2}}L^{\frac{1}{4}} = 1.2(1+\lambda) \\ 0.6L+1.2K = 900 \end{cases}$$

- We have solved that K = L = 500.
- Substitute K = L = 500 into the 1st or 2nd equation and get

$$\lambda = 5 \cdot (500)^{-1/4} - 1 = \pi'_*(900) \approx 0.0574$$

If the budget increases from 900 by 1 unit, the max net profit will increase approximately by $\lambda \approx 0.0574$ units.

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Lagrange method: General

Optimise $\pi(x, y)$, $(x, y) \in D$, subject to px + wy = b.

- *D* is an open set, for example, x, y > 0.
- **p**, *w*, *b* are all known values.
- assume the optimal solution exists.

It is equivalent to optimising the Lagrangian function

$$f(x, y, \lambda) = \pi(x, y) + \lambda(b - px - wy),$$

defined for $(x, y) \in D$ and $\lambda \in (-\infty, \infty)$

Find the optimal point(s) among stationary points:

$\int f_L(L,K,\lambda) = 0$		$\int \pi_x(x,y) = p\lambda$
$\begin{cases} f_K(L,K,\lambda) = 0 \end{cases}$	\Leftrightarrow	$\begin{cases} \pi_y(x,y) = w\lambda \end{cases}$
$\int f_{\lambda}(L,K,\lambda) = 0$		$\int px + wy = b$

There are two possible cases: $\lambda = 0$ and $\lambda \neq 0$

Case 1: $\lambda = 0$

Check whether the first order conditions

 $\pi_x(x, y) = 0$ $\pi_y(x, y) = 0$ px + wy = b

have a solution.

This is to check whether the stationary point of π(x, y) satisfies the budget constraint.

Case 2: $\lambda \neq \mathbf{0}$

■ First Equation ÷ Second Equation (on page 21)

$$\frac{\pi_x(x,y)}{\pi_y(x,y)} = \frac{p}{w}, \quad \Rightarrow \quad y = g(x)$$

Substitute y = g(x) into the budget constraint:

$$px + wg(x) = b, \quad \Rightarrow x = x^*$$

Solution: $x = x^*$, $y^* = g(x^*)$, and the optimal value $\pi(x^*, y^*)$.

First order conditions: Normal cases

Once we obtain $x = x^*$ and $y^* = g(x^*)$, we substitute them back to the 1st or 2nd equation to solve

$$\lambda^* = \frac{1}{p} \pi_x(x^*, y^*)$$
 or $\lambda^* = \frac{1}{w} \pi_y(x^*, y^*)$

Interpret the Lagrange multiplier

If the budget *b* is a variable, and solving the first order conditions gives the optimal point with

$$x = x^*(b), \quad y = y^*(b), \quad \lambda = \lambda^*(b)$$

and optimal value $\pi_*(b)=\pi(x^*(b),y^*(b))$, then

$$\lambda^*(b) = \pi'_*(b)$$

Interpretation: If the budget increases from *b* by one unit, the optimal value will change approximately by $\lambda^*(b)$ units.

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Summary

For optimisation of a function of multiple variables

■ In this unit, we always assume the optimal solution exists. Optimise f(x, y) over an open set *D*

■ Find the optimal point(s) among stationary point(s).

Optimise $\pi(x, y)$ subject to a budget constraint px + wy = b

- Optimise the Lagrangian function $f(x, y, \lambda)$
- Find the optimal point(s) among stationary point(s)
- Interpret the Lagrange multiplier λ

Further examples using Lagrangian method

Example 1

Suppose z = xy, which we want to maximise subject to $x + y \le 100$.

Solution: This constrained maximisation problem is to be solved using the Lagrangian given by

$$f(x, y, \lambda) = xy + \lambda(100 - x - y).$$

Compute the 1st-order partial derivatives and let them be 0:

$$f_x(x, y, \lambda) = y - \lambda = 0$$

$$f_y(x, y, \lambda) = x - \lambda = 0$$

$$f_\lambda(x, y, \lambda) = 100 - x - y = 0$$

The first two equations show that x = y, which is then substituted into the 3rd equation, and then we obtain that x = 50 and y = 50.

Example 2

Maximise $u = 4x^2 + 3xy + 6y^2$, subject to x + y = 56. Solution: This constrained maximisation problem can be solved using the Lagrangian given by

$$u(x, y, \lambda) = 4x^2 + 3xy + 6y^2 + \lambda(56 - x - y).$$

Take the 1st-order partial derivatives and set them to 0:

$$u_x(x, y, \lambda) = 8x + 3y - \lambda = 0$$

$$u_y(x, y, \lambda) = 3x + 12y - \lambda = 0$$

$$u_\lambda(x, y, \lambda) = 56 - x - y = 0$$

The first two equations lead to: 8x + 3y = 3x + 12y, by which we obtain x = 1.8y. Substituting it to the 3rd equation, we obtain that 2.8y = 56, and thus, y = 20 and then x = 36. Substituting the values of x and y into the 1st or 2nd equation, we obtain that $\lambda = 348$.

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Example 3: Cost minimisation

A firm produces two goods, in the quantity of *x* and *y*, respectively. Due to a government regulation, the firm's production must satisfy the constraint x + y = 42. The firm's cost function is $c(x, y) = 8x^2 - xy + 12y^2$, which we want to minimise subject to the above constraint.

Solution: The Lagrangian of the constrained minimisation is

$$L(x, y, \lambda) = 8x^2 - xy + 12y^2 + \lambda(42 - x - y).$$

Take the 1st-order partial derivatives and set them to 0:

$$L_x(x, y, \lambda) = 16x - y - \lambda = 0$$

$$L_y(x, y, \lambda) = -x + 24y - \lambda = 0$$

$$L_\lambda(x, y, \lambda) = 42 - x - y = 0$$

The first two equations lead to: 16x - y = -x + 24y, by which we obtain 17x = 25y. Substituting it to the 3rd equation, we obtain that x = 25 and y = 17, and then $\lambda = 383$.

Example 4: Utility Maximisation

Consider a consumer with the utility function u(x, y) = xy, who faces a budget constraint of $b = p_x x + p_y y$, where b, p_x and p_y are the known budget and prices. The choice problem is to maximise u(x, y) = xy, subject to $p_x x + p_y y = b$.

Solution: The Lagrangian of the constrained maximisation is

$$L(x, y, \lambda) = xy + \lambda(b - p_x x - p_y y).$$

Take the 1st-order partial derivatives and set them to 0:

$$L_x(x, y, \lambda) = y - \lambda p_x = 0$$

 $L_y(x, y, \lambda) = x - \lambda p_y = 0$
 $L_\lambda(x, y, \lambda) = b - p_x x - p_y y = 0$

Eliminating λ from the first 2 equations, we have $y/p_x = x/p_y$, by which we obtain $xp_x = yp_y$. Substituting it to the 3rd equation, we obtain that $x = b/(2p_x)$ and $y = b/(2p_y)$, and then $\lambda = b/(2p_xp_y)$.

Example 5: Minimisation of cost

Consider the same consumer with the utility function u(x, y) = xy, who has cost function $c(x, y) = p_x x + p_y y$, where p_x and p_y are known prices values. The choice problem is to minimise $c(x, y) = p_x x + p_y y$, subject to $u(x, y) = u_0$.

Solution: The Lagrangian of the constrained minimisation is

$$U(x, y, \lambda) = p_x x + p_y y + \lambda(u_0 - xy).$$

Take the 1st-order partial derivatives and set them to 0:

$$U_x(x, y, \lambda) = p_x - \lambda y = 0$$

$$U_y(x, y, \lambda) = p_y - \lambda x = 0$$

$$U_\lambda(x, y, \lambda) = u_0 - xy = 0$$

Eliminating λ from the first 2 equations, we have $p_x/y = p_y/x$, by which we obtain $xp_x = yp_y$. Substituting it to the 3rd equation, we obtain that $x = (p_y u_0/p_x)^{1/2}$ and $y = (p_x u_0/p_y)^{1/2}$, and then $\lambda = (p_x p_y/u_0)^{1/2}$.