

Modelling and Forecasting Australian Domestic Tourism

George Athanasopoulos & Rob Hyndman



MONASH University

Outline

- 1 **Background**
- 2 Data
- 3 Regression models
- 4 Exponential smoothing via innovations
state space models
- 5 Innovations state space models with
exogenous variables
- 6 Forecasts
- 7 Conclusions and future research



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism
 - \$55 billion - more than 3 times international arrivals (TFC 2005)



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism
 - \$55 billion - more than 3 times international arrivals (TFC 2005)
 - **Infrastructure maintenance**



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism
 - \$55 billion - more than 3 times international arrivals (TFC 2005)
 - Infrastructure maintenance



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism
 - \$55 billion - more than 3 times international arrivals (TFC 2005)
 - Infrastructure maintenance

My research - Research Fellow



Australian Tourism Industry:

- 1 International Arrivals
- 2 Outbound
- 3 Domestic Tourism
 - \$55 billion - more than 3 times international arrivals (TFC 2005)
 - Infrastructure maintenance

My research - Research Fellow

- Tourism Australia
- STCRC
- Monash University



Outline of presentation:

- 1 Data
- 2 Regression framework
- 3 Exponential smoothing
- 4 Exp smoothing + Exogenous variables
- 5 Forecasts
- 6 Conclusions and Further research



Outline

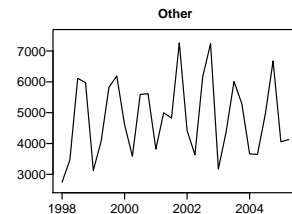
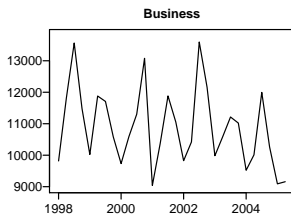
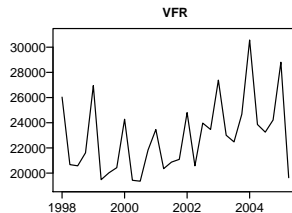
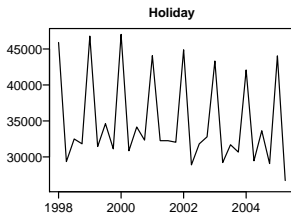
- 1 Background
- 2 Data**
- 3 Regression models
- 4 Exponential smoothing via innovations
state space models
- 5 Innovations state space models with
exogenous variables
- 6 Forecasts
- 7 Conclusions and future research



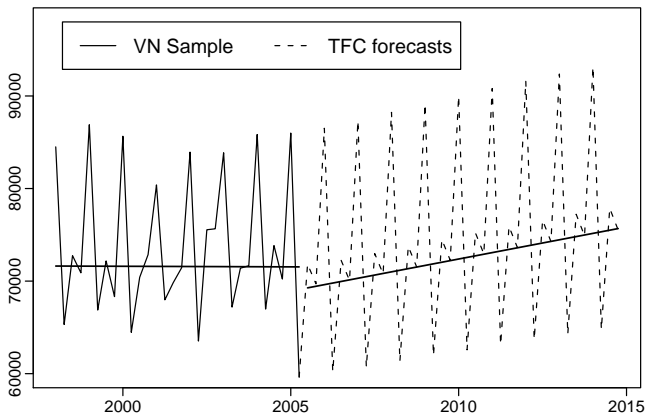
National Visitor Survey - Visitor Nights (1998Q1-2005:Q2)



National Visitor Survey - Visitor Nights (1998Q1-2005:Q2)



Aggregate Data & TFC Forecasts:



Outline

- 1 Background
- 2 Data
- 3 Regression models**
- 4 Exponential smoothing via innovations
state space models
- 5 Innovations state space models with
exogenous variables
- 6 Forecasts
- 7 Conclusions and future research



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - ln(Visitor nights per capita travelling for purpose i)



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - ln(Visitor nights per capita travelling for purpose i)
- t - exponential trend



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - ln(Visitor nights per capita travelling for purpose i)
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - ln(Visitor nights per capita travelling for purpose i)
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - \ln (Visitor nights per capita travelling for purpose i)
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - ln(Visitor nights per capita travelling for purpose i)
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise
- MAR_t, JUN_t, SEP_t - Seasonal dummies



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise
- MAR_t, JUN_t, SEP_t - Seasonal dummies
- ε_t - random error term



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise
- MAR_t, JUN_t, SEP_t - Seasonal dummies
- ε_t - random error term



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise
- MAR_t, JUN_t, SEP_t - Seasonal dummies
- ε_t - random error term

Step 1: Run OLS and test for upto 1 lag of each variable.



Tourism demand function:

$$VN_t^i = f(t, DEBT_t, DPI_t, GDP_t, BALI_t, OLYMP_t, MAR_t, JUN_t, SEP_t, \varepsilon_t)$$

- VN_t^i - $\ln(\text{Visitor nights per capita travelling for purpose } i)$
- t - exponential trend
- $DEBT_t$ - Growth rate of real personal debt per capita
- DPI_t - Growth rate of domestic price index
- GDP_t - Growth rate of real GDP per capita
- $BALI_t$ - 1 for 2002:Q4 and beyond, 0 otherwise
- $OLYMP_t$ - 1 for 2000:Q4, 0 otherwise
- MAR_t, JUN_t, SEP_t - Seasonal dummies
- ε_t - random error term

Step 1: Run OLS and test for upto 1 lag of each variable.

Step 2: Sequentially drop insignificant parameters and estimate efficiently using SUR.



Estimated demand system:

Regressor	<i>Holiday</i>	<i>VFR</i>	<i>Business</i>	<i>Other</i>
<i>Intercept</i>	7505.57* (13.33)	7020.25* (21.03)	6441.09* (22.84)	5771.92* (47.28)
<i>t</i>	-5.91* (0.50)		-6.17* (0.88)	
<i>D</i> _{<i>t</i>-1}	4.41* (1.23)		5.91* (2.00)	
<i>P</i> _{<i>t</i>-1}	-4.11* (1.64)		7.58* (2.89)	
<i>Y</i> _{<i>t</i>}	-43.71* (8.14)			
<i>BALI</i> _{<i>t</i>}		56.61* (17.75)		
<i>OLYMP</i> _{<i>t</i>}			148.00* (51.26)	
<i>MAR</i> _{<i>t</i>}	338.09* (13.06)	170.33* (26.87)	-170.83* (24.28)	-540.23* (64.74)
<i>JUN</i> _{<i>t</i>}	-43.19* (12.40)	-71.36* (26.87)	-42.57 (24.51)	-460.75* (64.74)
<i>SEP</i> _{<i>t</i>}	27.78 (14.01)	-33.73 (27.84)	55.03* (25.57)	-109.13 (66.86)
<i>R</i> ²	0.98	0.79	0.86	0.77
\bar{R}^2	0.98	0.75	0.82	0.74

* Significant at the 5% level.



Outline

- 1 Background
- 2 Data
- 3 Regression models
- 4 Exponential smoothing via innovations state space models**
- 5 Innovations state space models with exogenous variables
- 6 Forecasts
- 7 Conclusions and future research



Innovation state space models - $ETS(A,-,A)$:



Innovation state space models - $ETS(A,-,A)$:

No trend	Additive trend	Damped trend
$y_t = l_{t-1} + s_{t-m} + \varepsilon_t$	$y_t = l_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$	$y_t = l_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$
$l_t = l_{t-1} + \alpha\varepsilon_t$	$l_t = l_{t-1} + b_{t-1} + \alpha\varepsilon_t$	$l_t = l_{t-1} + b_{t-1} + \alpha\varepsilon_t$
$s_t = s_{t-m} + \gamma\varepsilon_t$	$b_t = b_{t-1} + \beta\varepsilon_t$	$b_t = \phi b_{t-1} + \beta\varepsilon_t$
	$s_t = s_{t-m} + \gamma\varepsilon_t$	$s_t = s_{t-m} + \gamma\varepsilon_t$

where: $0 < \alpha < 1$, $0 < \beta < \alpha$, $0 < \gamma < 1$, $0 < \phi < 0.98$.



Innovation state space models - $ETS(A,-,A)$:

No trend	Additive trend	Damped trend
$y_t = l_{t-1} + s_{t-m} + \varepsilon_t$ $l_t = l_{t-1} + \alpha\varepsilon_t$ $s_t = s_{t-m} + \gamma\varepsilon_t$	$y_t = l_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$ $l_t = l_{t-1} + b_{t-1} + \alpha\varepsilon_t$ $b_t = b_{t-1} + \beta\varepsilon_t$ $s_t = s_{t-m} + \gamma\varepsilon_t$	$y_t = l_{t-1} + b_{t-1} + s_{t-m} + \varepsilon_t$ $l_t = l_{t-1} + b_{t-1} + \alpha\varepsilon_t$ $b_t = \phi b_{t-1} + \beta\varepsilon_t$ $s_t = s_{t-m} + \gamma\varepsilon_t$
$\hat{y}_{n+h} = l_n + s_{n+h-m}$	$\hat{y}_{n+h} = l_n + hb_n + s_{n+h-m}$	$\hat{y}_{n+h} = l_n + (1 + \phi + \dots + \phi^{h-1})b_n$ $+ s_{n+h-m}$

where: $0 < \alpha < 1$, $0 < \beta < \alpha$, $0 < \gamma < 1$, $0 < \phi < 0.98$.



Outline

- 1 Background
- 2 Data
- 3 Regression models
- 4 Exponential smoothing via innovations state space models
- 5 Innovations state space models with exogenous variables**
- 6 Forecasts
- 7 Conclusions and future research



Innovation state space model including exogenous variables - $ETSX(A, A_D, N, \mathbf{X})$:



Innovation state space model including exogenous variables - $ETSX(A, A_D, N, \mathbf{X})$:

Damped trend

$$y_t = I_{t-1} + b_{t-1} + \mathbf{x}'_t \delta + \varepsilon_t$$



Innovation state space model including exogenous variables - $ETSX(A, A_D, N, \mathbf{X})$:

Damped trend

$$y_t = l_{t-1} + b_{t-1} + \mathbf{x}'_t \delta + \varepsilon_t$$

$$l_t = l_{t-1} + b_{t-1} + \alpha \varepsilon_t$$

$$b_t = \phi b_{t-1} + \beta \varepsilon_t$$

$$\hat{y}_{n+h} = l_n + (1 + \phi + \dots + \phi^{h-1})b_n + \hat{\mathbf{x}}'_{n+h} \hat{\delta}$$

where: $0 < \alpha < 1$, $0 < \beta < \alpha$, $0 < \gamma < 1$, $0 < \phi < 0.98$.

$\mathbf{X} = (DEBT, DPI, GDP, BALI, OLYMP, MAR, JUN, SEP)$



Estimates of the *ET SX* models:

Parameter	<i>Holiday</i>	<i>VFR</i>	<i>Business</i>	<i>Other</i>
α	0.13	0.00	0.47	0.01
β	0.01	0.00	0.00	0.00
ϕ	0.98	0.97	0.98	0.76
Variable				
D_{t-1}	6.79		3.78	
P_{t-1}	-7.25		4.21	
Y_t	-67.67			
$BALI_t$		132.09		
$OLYMP_t$			104.05	
MAR_t	661.69	213.54	-95.78	-129.18
JUN_t	-65.52	-72.54	-21.25	-116.15
SEP_t	48.64	-31.95	32.91	-27.51

Outline

- 1 Background
- 2 Data
- 3 Regression models
- 4 Exponential smoothing via innovations
state space models
- 5 Innovations state space models with
exogenous variables
- 6 Forecasts**
- 7 Conclusions and future research



Forecast comparisons:



Forecast comparisons:

Holdout sample: (2004:Q3-2005:Q2)



Forecast comparisons:

Holdout sample: (2004:Q3-2005:Q2)

MAPE	<i>Regr</i>	<i>ETS</i>	<i>ETSX</i>	<i>TFC</i>
<i>Holiday</i>	5.8	4.8	5.0	7.0
<i>VFR</i>	4.8	5.2	5.5	8.5
<i>Business</i>	5.2	9.5	6.4	7.4
<i>Other</i>	7.7	6.5	7.6	17.6
<i>Total</i>	4.5	4.3	4.2	4.9



Forecast comparisons:

Holdout sample: (2004:Q3-2005:Q2)

MAPE	<i>Regr</i>	<i>ETS</i>	<i>ETSX</i>	<i>TFC</i>
<i>Holiday</i>	5.8	4.8	5.0	7.0
<i>VFR</i>	4.8	5.2	5.5	8.5
<i>Business</i>	5.2	9.5	6.4	7.4
<i>Other</i>	7.7	6.5	7.6	17.6
<i>Total</i>	4.5	4.3	4.2	4.9



Forecast comparisons:

Holdout sample: (2004:Q3-2005:Q2)

MAPE	<i>Regr</i>	<i>ETS</i>	<i>ETSX</i>	<i>TFC</i>
<i>Holiday</i>	5.8	4.8	5.0	7.0
<i>VFR</i>	4.8	5.2	5.5	8.5
<i>Business</i>	5.2	9.5	6.4	7.4
<i>Other</i>	7.7	6.5	7.6	17.6
<i>Total</i>	4.5	4.3	4.2	4.9



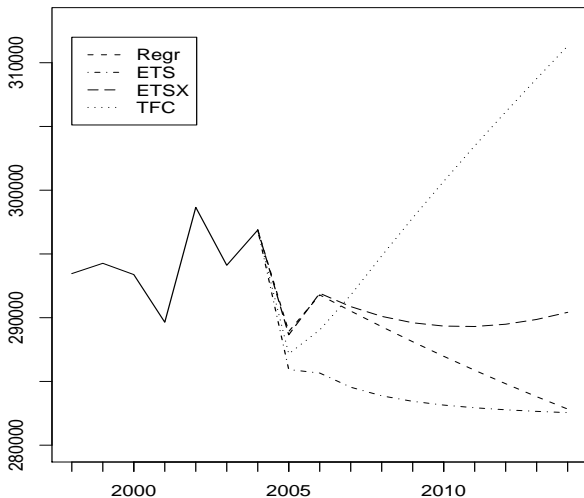
Forecast comparisons:

Holdout sample: (2004:Q3-2005:Q2)

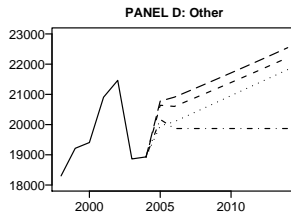
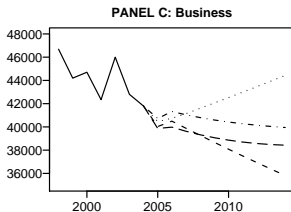
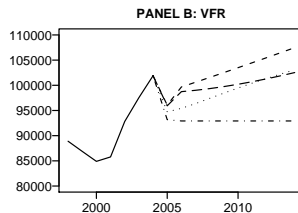
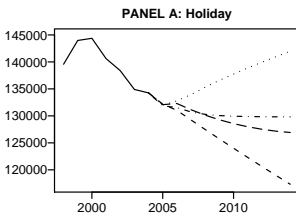
MAPE	<i>Regr</i>	<i>ETS</i>	<i>ETSX</i>	<i>TFC</i>
<i>Holiday</i>	5.8	4.8	5.0	7.0
<i>VFR</i>	4.8	5.2	5.5	8.5
<i>Business</i>	5.2	9.5	6.4	7.4
<i>Other</i>	7.7	6.5	7.6	17.6
<i>Total</i>	4.5	4.3	4.2	4.9
<i>Average</i>	5.9	6.5	6.1	10.1



Long term annual forecasts:



Long term annual forecasts for each component:



--- Regr -.- ETS - - ETSX TFC



Outline

- 1 Background
- 2 Data
- 3 Regression models
- 4 Exponential smoothing via innovations
state space models
- 5 Innovations state space models with
exogenous variables
- 6 Forecasts
- 7 **Conclusions and future research**



Domestic tourism and existing forecasts:



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic
- Identified important economic relationships



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic
- Identified important economic relationships

Future research:



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic
- Identified important economic relationships

Future research:

- Further development of *ET SX*



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic
- Identified important economic relationships

Future research:

- Further development of *ET SX*
 - Comprehensive Monte Carlo examining the proposed two step procedure
 - Construction of prediction intervals via theory or simulation
 - Application to other data e.g. international arrivals



Domestic tourism and existing forecasts:

- Statistical models outperform TFC forecasts
- Existing long term forecasts over-optimistic
- Identified important economic relationships

Future research:

- Further development of *ET SX*
 - Comprehensive Monte Carlo examining the proposed two step procedure
 - Construction of prediction intervals via theory or simulation
 - Application to other data e.g. international arrivals
- Hierarchical forecasting - Australia, States, Regional



Thank you!!!

